



Virgin Islands National Park  
U.S. Department of the Interior

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[www.nps.gov/viis](http://www.nps.gov/viis)

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## Virgin Islands National Park News Release

Release Date: April 7, 2015

Contact: Superintendent Brion FitzGerald

### Virgin Islands National Park – **Virgin Islands National Park Announces Release of the Prospectus for Commercial Services at Cinnamon Bay and Trunk Bay**

ST. JOHN, USVI– Park Superintendent, Brion FitzGerald, announced on April 7<sup>th</sup>, 2015, that the National Park Service (NPS) has issued a prospectus for solicitation of offers for a 15-year concession contract to provide Lodging, Camping, Food and Beverage, Retail, Equipment Rental and Other Services at Cinnamon Bay and Trunk Bay areas within Virgin Island National Park.

Superintendent FitzGerald said that “Park concessioners play a vital role in serving visitors in national parks. This long awaited prospectus will lead to issuance of a new concessions contract in 2016 that will offer the much anticipated improvements in visitor facilities and services at Cinnamon and Trunk Bay.” Within Virgin Islands National Park, the Concessioner will manage hospitality operations on one of the most picturesque beaches in the world.

The business opportunity provides interested parties a range of hospitality services in this well-known national park and has the potential to touch the lives of over half a million recreational visitors on an annual basis. These operations include overnight experiences on the world famous Cinnamon Bay Beach either at the charming and rustic cottages or in pre-set up eco tents. Under this opportunity, the Concessioner will also provide food, beverage and retail services at Trunk Bay where the beach and underwater snorkeling trail provide a breathtaking National Park experience for thousands visiting St. John.

All offers must be received by the NPS at the address listed on the inside front cover of the prospectus no later than 4:00 p.m. on **Thursday, July 30, 2015**. In order to be evaluated and considered for an award of a concession contract all proposals must meet this deadline. The prospectus describes the business opportunity and includes the terms and conditions under which the NPS will award the concession contract.

The prospectus (bid package) is available on the NPS website at <http://concessions.nps.gov/prospectuses.htm>, or you can receive a hard copy for \$40.00. To request a hard copy of the prospectus to be delivered via Federal Express, send a check for \$40.00 payable to the National Park Service to Bill Stevens at the address listed below. Please include a physical address (no post office box) and telephone number. You may also pick up a printed copy at the Superintendent’s Office at Park Headquarters for \$40.00 (checks only).

-More-

If you are planning to submit a proposal and have obtained your prospectus from the website, we recommend that you advise Bill Stevens, Chief of Commercial Services, Southeast Region, NPS, AFC, 1924 Building, 100 Alabama Street, S.W., Atlanta, GA 30303 at (404) 507-5638 or e-mail at [bill\\_g\\_stevens@nps.gov](mailto:bill_g_stevens@nps.gov) of your interest so your contact information can be placed on a mailing list to receive future responses to questions or amendments to the prospectus. Those receiving a hard copy or who are on the mailing list will be provided with any additional information specific to the prospectus in writing. The same information is posted to the above mentioned website.

Questions in response to this prospectus are due in writing by **Friday, May 15, 2015**, by email to Bill Stevens. No telephone requests for the prospectus will be honored.

The Service will lead a site visit on **Wednesday, May 6, 2015**. For more information regarding the specific time and to reserve space on the site visit, please contact Elba Richardson, Chief of Concessions by phone at (340) 776-6201 ext 221 or via email at [elba\\_richardson@nps.gov](mailto:elba_richardson@nps.gov) before Thursday, April 30, 2015. The site visit will be an opportunity for all interested parties to get an overview of the concession operation along with a tour of Concession Facilities associated with the Draft Contract

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*About the National Park Service. More than 20,000 National Park Service employees care for America's 401 national parks and work with communities across the nation to help preserve local history and create close-to-home recreational opportunities.*

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